Healthcare Client Case Study

Challenges

Power doesn't lie in having access to the best resource available, it lies in knowing the right way to execute it.

Adaptation of Cloud technology is no longer a choice but a necessity for any organization seeking to grow. Despite having enormous benefits of implementation of Cloud technology in the healthcare industry like improved security, reduced cost increased scalability, and promoted cooperation, if one isn't careful about their security, cost, and the number of servers they own in the Cloud, it would not fetch any benefits.

Yes, you read it right, you have to be a good auditor if you want to utilize the full potential of Cloud technology.

That's where our health care industry client was facing some difficulty. Our client provides high-quality, accessible, and affordable medical services to regional and metropolitan areas in Europe.

During the crucial time of the Covid 19 pandemic, our client purchased a large number of servers to provide continuous care and to be easily accessible to many clinics across different time zones.

This increased their expenditure and they were not able to see any profits despite having a large inflow of customers.

Solution

At CloudOpty, our sole purpose is to get maximum benefits from adopting Cloud technology in all the aspects of security, scalability, and in increasing revenue.

We at CloudOpty provide you analytics that unfolds the hidden areas where your resources are staying untouched and unused. We help you to optimize the cost by helping you to identify such costs and make recommendations that help you to achieve the desired level of profitability, reliability, and performance.

When our client came to us to help them to analyze their Cloud, our professional team dived deep to understand the number of resources, their usage, and associated cost and highlighted the area where they had spent more.

We helped them to recognize the resources which were left unused, which were bought to be accessible to increased flow of patients, and recommend them to either downgrade the storage or terminate to optimize the cost.

We also helped them to govern provisions and proactively audit their system at regular intervals for cost optimization

Success Outcome

With the help of CloudOpty our client was able to achieve

1 Optimum Cloud performance during the increased flow of patients during the Covid 19 pandemic

2 Reduced Cloud expenses upto 50-%55%

3 Increased revenue

4 Compliance recommendation

5 Consolidated reports and analytics to ensure Cloud savings in the future

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